Case Study – Inter-American Development Bank
Zero Trust

APPROACH

Customer Situation / Client Pain Points

• Microsoft identified an Okta takeout opportunity with IADB and brought Edgile in to assist the client. IADB is a bank that makes loans for infrastructure projects in South America.

• These transactions move millions In currency and are completed online - access required non-repudiation meaning there could be no question about the user's identity.

• Multilingual support MFA for Financial Service Apps were also required and minimal impact to users was a must.

Partner Solution / Services & Technology

• Edgile leveraged our knowledge of Okta to build confidence that the Microsoft Azure AD would meet and exceed the capabilities provided by Okta

• Edgile matched Microsoft ECIF for a POC to invest in the win

• The POC proved the capability, Edgile was contracted for the identity project, our expert identity team configured Azure AD to meet all client requirements including non-repudiation with MFA and Microsoft Endpoint Manager.

IMPACT

Key Drivers & Business Objectives

• IADB needed to lower Okta cost and improve user experience while maintaining a high degree of security

• The ECIF funded POC was crucial to demonstrating Microsoft approach to meeting these requirements giving the client confidence to commit

• Minimal impact to clients and borrowers was very important. Edgile developed an implementation strategy that built confidence on the cutover from Okta to Azure AD

Value Provided & Business Outcomes

IADB achieved their goals and more:

• The projected 3-year cost savings of $600k–$1m

• Modernized their identity management framework by moving to Azure AD and dramatically reduced Okta role

• Met non-repudiation and security requirements

• IADB went further deploying Microsoft Endpoint Manager enabling users can access Office 365 seamlessly with MFA

Customer Info

• Domain: www.IADB.org
• Industry: Banking, Financial Services
• Engagement Start & End Date: May 2020 -- Present
• Customer Contact: Victoria Cantos Email: victoriac@iadb.org
• We did a public facing webinar in 2021 with IADB here. And have a full story writeup available as well.

Win Insights

Non-repudiation is a unique and critical component for financial services sector – this has been incorporated into our FSI GTM and we'll equip Microsoft teams to compete against Okta. Clients need professional and expert assistance to successfully migrate complex financial workloads. This is likely a blocker to adoption that Edgile and Microsoft take on together.